

# **EXHIBIT 373**

## **REDACTED**

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IN THE UNITED STATES DISTRICT COURT

EASTERN DISTRICT OF TEXAS

SHERMAN DIVISION

THE STATE OF TEXAS, ET AL,

Plaintiffs,

vs.

CIVIL NO. 4:20-CV-957-SDJ

GOOGLE LLC,

Defendants.

\_\_\_\_\_/

HIGHLY CONFIDENTIAL

VIDEOTAPED DEPOSITION of NIRMAL JAYARAM, PhD

Redwood City, California

April 26, 2024

9:24 a.m.

Job No. MDLG6661144

Stenographically reported by:

JENNY L. GRIFFIN, RMR, CSR, CRR, CCRR, CRC

CSR No. 3969

1 like purchasing something from the advertiser page,  
2 or a different type of action which the advertiser  
3 recognizes as a conversion. So that action needs to  
4 happen.

5 Q. What are the benefits to publishers of  
6 Bernanke?

7 A. Bernanke is a buy-side algorithm meant to  
8 maximize advertiser value subject to margin  
9 constraint. So that's the primary goal.

10 We do think that Bernanke also benefited  
11 publishers because we're building a better AdWords  
12 product. Our hope is more AdWords advertisers would  
13 use it. And more -- that means more revenue that  
14 can also flow to publishers.

15 Q. Did Bernanke result in publishers earning  
16 more revenue?

17 A. In -- I cannot answer the question as  
18 phrased, because what happens to publishers -- I  
19 don't have any visibility into it. Publishers earn  
20 revenue from a lot of different sources, and I only  
21 have this ability into the AdWords component of it.

22 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED].

1 BY MR. HILLEGAS:

2 Q. There were some publishers [REDACTED]  
[REDACTED]; right?

4 MR. BITTON: Objection to form.

5 THE WITNESS: [REDACTED]  
[REDACTED]  
[REDACTED]

8 And our hope always is that by building a  
9 good advertiser product, more budgets come to  
10 AdWords, and publishers benefit from these launches  
11 too.

12 BY MR. HILLEGAS:

13 Q. Do you know what percentage the biggest --  
14 the publishers that lost the most lost by?

15 MR. BITTON: Objection to form.

16 THE WITNESS: Again, we cannot actually  
17 quantify whether a publisher lost because of a  
18 particular launch. Assuming, again, that the  
19 budgets went up because of good advertiser launches  
20 for AdWords, publishers would also benefit from  
21 those increased budgets.

22 BY MR. HILLEGAS:

23 Q. Some publishers may have seen [REDACTED]  
[REDACTED]; right?

25 MR. BITTON: Objection to form.

---oOo---

I, JENNY L. GRIFFIN, hereby certify:

That I am a certified shorthand reporter in and for the County of Alameda, State of California;

Prior to being examined, NIRMAL JAYARAM, PhD, the witness named in the foregoing deposition, was by me duly sworn to testify to the truth, the whole truth, and nothing but the truth; that said deposition was taken pursuant to notice at the time and place therein set forth, and was taken down by me in stenotype and thereafter transcribed by means of computer-aided transcription, and that said deposition is a true record of the testimony given by the witness.

I further certify that I am neither counsel for nor related in any way to any party to said action, nor otherwise interested in the outcome thereof.

In witness whereof, I have hereunto subscribed my name April 29, 2024.



JENNY L. GRIFFIN, CSR #3969

Certified Shorthand Reporter

1 JUSTINA K. SESSIONS, ESQ

2 Justina.sessions@freshfields.com

3 April 29, 2024

4 RE: The State Of Texas, Et Al. v. Google LLC

5 4/26/24, Nirmal Jayaram(#6661144)

6 The above-referenced transcript is available for  
7 review.

8 Within the applicable timeframe, the witness should  
9 read the testimony to verify its accuracy. If there are  
10 any changes, the witness should note those with the  
11 reason, on the attached Errata Sheet.

12 The witness should sign the Acknowledgment of  
13 Deponent and Errata and return to the deposing attorney.  
14 Copies should be sent to all counsel, and to Veritext at  
15 cs-golkow@veritext.com

16  
17 Return completed errata within 30 days from  
18 receipt of testimony.

19 If the witness fails to do so within the time  
20 allotted, the transcript may be used as if signed.

21  
22 Yours,

23 Veritext Legal Solutions  
24  
25

DECLARATION UNDER PENALTY OF PERJURY

Case Name: The State Of Texas, et al. v. Google LLC

Name of Witness: NIRMAL JAYARAM, PhD

Date of Deposition: April 26, 2024

Job No.: 6661144

I, NIRMAL JAYARAM, PhD, hereby certify  
under penalty of perjury under the laws of the State  
of California that the foregoing is true and correct.

Executed this \_\_\_\_\_ day of

\_\_\_\_\_, 2024, at \_\_\_\_\_.

\_\_\_\_\_

NIRMAL JAYARAM, PhD

**HIGHLY CONFIDENTIAL****ERRATA SHEET FOR THE TRANSCRIPT OF:**Case Name: *The State of Texas, et al v. Google LLC*, Case No. 4:20-CV-00957 (E.D.T.X.)

Deposition Date: April 26, 2024

Deponent: Nirmal Jayaram

**CORRECTIONS**

<b>Page</b>	<b>Line</b>	<b>Change</b>	<b>Reason</b>
24	9	Change "Ad Exchanges" to "ad exchanges"	Transcription error
24	12	Change "Ad Exchanges" to "ad exchanges"	Transcription error
24	17	Change "Ad Exchanges" to "ad exchanges"	Transcription error
24	19	Change "Ad Exchanges" to "ad exchanges"	Transcription error
26	16	Change "Ad Exchanges" to "ad exchanges"	Transcription error
26	19	Change "Ad Exchanges" to "ad exchanges"	Transcription error
26	22	Change "Ad Exchanges" to "ad exchanges"	Transcription error
26	25	Change "Ad Exchanges" to "ad exchanges"	Transcription error
41	5-6	Change "cost per requisition" to "cost per acquisition"	Transcription error
63	10	[REDACTED]	Transcription error
63	12	[REDACTED]	Transcription error
63	14	[REDACTED]	Transcription error
63	16	[REDACTED]	Transcription error
63	19	[REDACTED]	Transcription error
63	24	[REDACTED]	Transcription error
64	2	[REDACTED]	Transcription error
64	10	[REDACTED]	Transcription error
64	4	[REDACTED]	Transcription error
64	14	[REDACTED]	Transcription error
65	4	[REDACTED]	Transcription error
68	6	[REDACTED]	Transcription error




68	10	[REDACTED]	Transcription error
120	8	Change “Ad Exchanges” to “ad exchanges”	Transcription error
120	12	Change “Ad Exchanges” to “ad exchanges”	Transcription error
121	11	Change “Ad Exchanges” to “ad exchanges”	Transcription error
122	24	Change “Ad Exchange” to “ad exchange”	Transcription error
134	22	Change “Ad Exchanges” to “ad exchanges”	Transcription error
137	6	Change “dictates the good revenues” to “dictates the revenues”	Transcription error
263	23	Change “if publishers said multiple floors” to “if publishers set multiple floors”	Transcription error
343	15	[REDACTED]	Transcription error
343	21	[REDACTED]	Transcription error
344	2	[REDACTED]	Transcription error
344	19	[REDACTED]	Transcription error
346	1	[REDACTED]	Transcription error
346	3	[REDACTED]	Transcription error

I have inspected and read my deposition and have listed all changes and corrections above, along with my reasons therefor.

Date: 5/28/2024

Signature: \_\_\_\_\_

DocuSigned by:  
  
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